## BUSINESS SOLUTIONS

P. F. F. Martin

Xacta Automotive

Presentation

## We Implement Your Vision

GET STARTED

### BUSINESS

### INTRODUCTION

XACTA is a customer-focused and technology-driven global company. We provide technological strategies and trusted solutions to our clients by addressing current and emerging business trends.

We ensure our customers build and maintain a competitive advantage while focusing on core growth within the pace of technological innovation with our IT and business technology consultation solutions.

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## Our Story

XACTA was founded by a group of Jordan-based IT experts who have collectively been working in the IT industry and Automotive Dealership Business for 15-years.

We provide stable and solid product engineering and enterprise software/application development services that help clients to craft a personalized, holistic vision for their software development efforts.

Up-to-date technologies are the cornerstone of our creative and talented team. We simplify our client's personal needs by staying abreast of what's new.







## Our **VISION**

We endeavor to be a proactive, global software and Internet company. We are poised to become the most influential, progressive, and efficient software management consulting and IT solutions partner in the market. We implement our vision so you can attain yours.

### Our MISION

We are passionate in our service to assist businesses by providing innovative, robust technologies to help our clients obtain and expand their business goals.

We embrace our passion and commitment to our clients' unique business processes, and this compels us to develop software meant to face real-world challenges. We want to help your business run better. But we go beyond software. We're committed to the discovery of opportunities to enhance the business lives of our clients and to help them realize the advantages of digital transformation. We love what we do and our dedication enables us to be a better company for our clients, ourselves, our community, and the world.



# Why Choose US

Xacta was founded on the principle of successfully delivering high-value business solutions through our "Customer-centric Approach."

# We founded the principle of successfully delivering high-value business solutions

Xacta clients recognize the significance and value of our low Total Cost of Ownership development approach. We invest the up-front effort required to design, build, develop, and deliver solutions that are reliable and easy to use.

With a focus on exceeding the customer's needs, Xacta is staffed with professionals who make it our number-one priority to know the products, applications and your business. We also follow a proven methodology to insure our solutions are aligned with your objectives and deliver business value.



## Our Products

Xacta Automotive is a dealership management system (DMS). Our bundled management information system was created specifically for automotive industry car dealerships and large equipment manufacturers. It caters to the needs of the finance, sales, parts, inventory, and administration components of managing the dealership.



### XACTA AUTOMOTIVE

### XACTA Automotive FEATURED

- Real time updated inventory information
- Integrated CRM with automation features
- Integrated appointment management system for sales and service
- Customer account management with financing interface, payment management.
- Vehicle and equipment parts and service order management.
- Quoting and lending management
- Sales and profit analytics.
- Advance reporting to improve decision making.
- Maximizing vehicle sales profitability.
- Reducing the cost of managing cars.
- Growing sales via marketing campaigns.
- Workshop productivity ,efficiency and utilization.



#### **Turn-key Solutions**

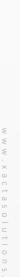
Plug and play solutions, through our domain expert in automotive field, a system customized for Automotive business.

#### Scalability

No complex customization, easy to integrate with other systems. Integration with manufacturer interface and other systems.

#### **User Friendly**

Easy to user minimum number of actions to achieve user objective, simple design, readable content, warnings and alert signs, elegance design.



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### INTRODUCE OUR DMS IN DEPTH

**Our bundled** management information system was created specifically for automotive industry car dealerships and large equipment manufacturers. It caters to the needs of the finance, sales, parts, inventory, and administration components of managing the dealership.

#### Vehicle Management #1

Manage all aspects of vehicle sales and stock management. Showroom operations, sales administration, stock control, and accounting for vehicles are managed by the software.

#### Service Center Mgmt. #2

Comprehensive tools for managing a dealership's servicing and workshop operations. Repair orders are created, managed, and invoiced within the Service Centre Module. The user is provided with a transparent view of all workin-progress jobs which operates seamlessly with the Workshop Management and CRM modules.

#### Spare Parts Mgmt. #3

Comprehensive functionality to manage parts sales, stock management, and ordering. The system provides structured processes and rich performance to manage the wide variety of transactions faced by a parts department. The ability to provide quality service to the customer is made easier with this utility.

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#### Customer Relationship Mgmt.

# 4Comprehensive marketing tool designed to manage the business processes that increase customer satisfaction and improve sales performance. CRM enables dealers to oversee and manage contacts, enquiries, sales transactions, marketing campaigns, and CSI feedback.

#### Accounting #5

Support the accounting requirements of small, single site dealerships to large, multi-currency financial requirements. General Ledgers, Chart of Accounts, Daily Journal Vouchers, Manual and Automatic posting, Balance Sheet, Statement of Account, Aging, Checks, Trial Balance, Income Statement, and Cash Flow.

#### HR and Payroll Mgmt. #6

Hire and manage your workforce more efficiently. The Payroll & HR Management System minimizes payroll headaches and reduces tedious paperwork. Managing payroll has never been so easy.

### INTRODUCE OUR DMS IN DEPTH

**Our bundled** management information system was created specifically for automotive industry car dealerships and large equipment manufacturers. It caters to the needs of the finance, sales, parts, inventory, and administration components of managing the dealership.



#### Business Intelligence (BI)

# <sup>7</sup>All your daily data is displayed in clear, easy graphics, including sales numbers, net profit, labor costs, vehicle stock, and much more.



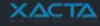
# **ON-PREMISE**

## XACTA AUTOMOTIVE

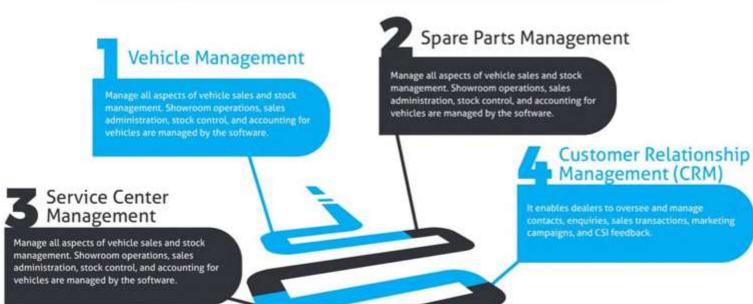
### PACKAGES

**Xacta** multiple deployment options, giving you the flexibility to leverage Xacta Automotive based on the model that best suits your business needs and your budget.





# ΧΔCTΔ ΔUTOMOTIVE



#### 5 Accounting

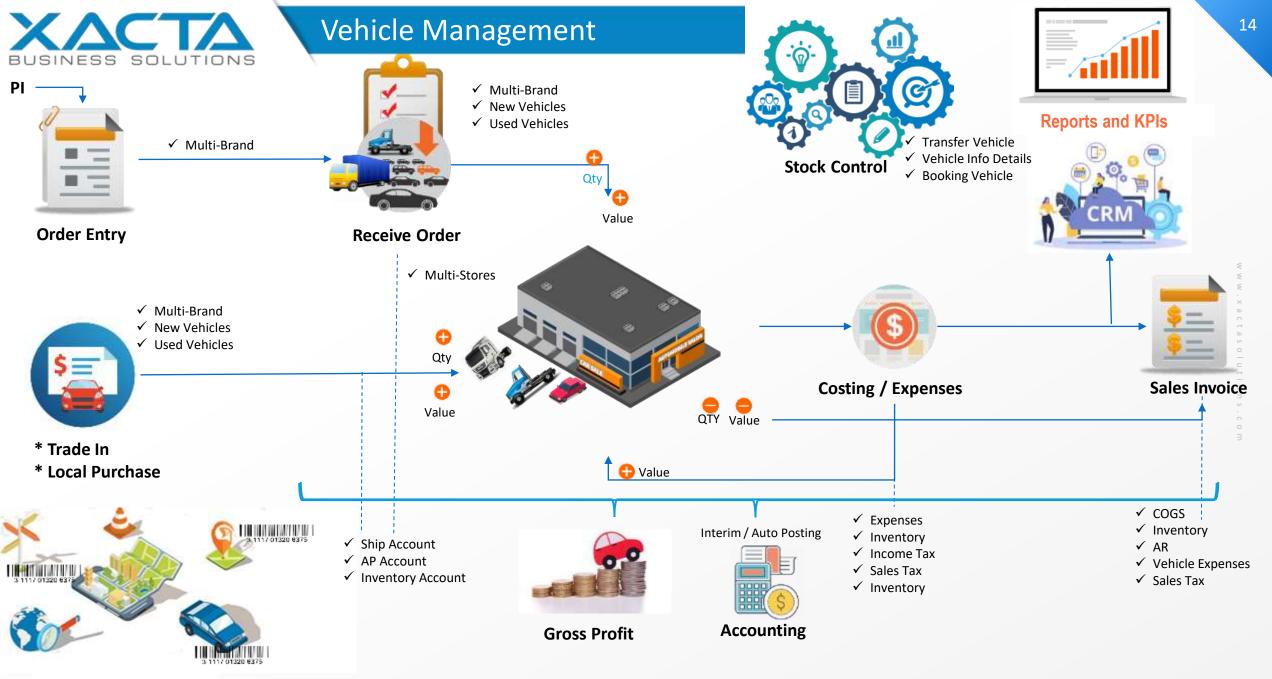
Support the accounting requirements of small, single site dealerships to large, multi-currency financial requirements. General Ledgers, Chart of Accounts, Dally Journal Vouchers and more.

#### Business Intelligence (BI)

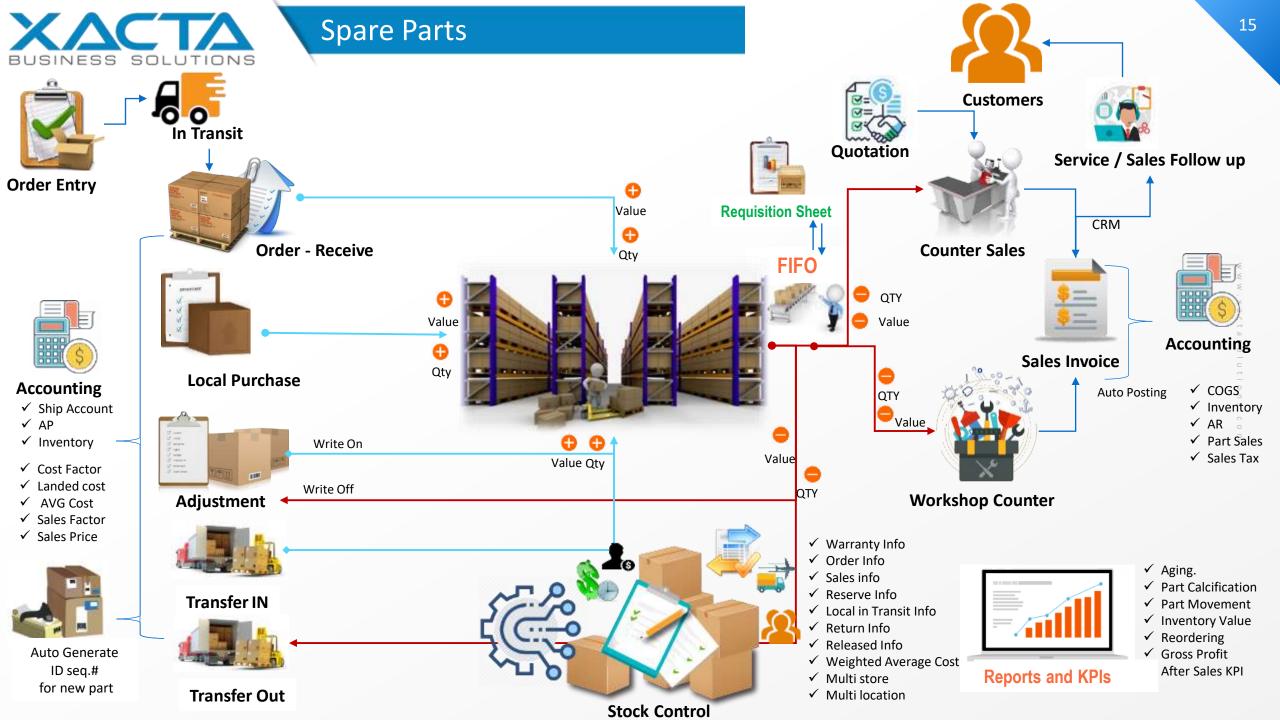
All your daily data is displayed in clear, easy graphics, including sales numbers, net profit, labor costs, vehicle stock, and much more to measure your business performance.

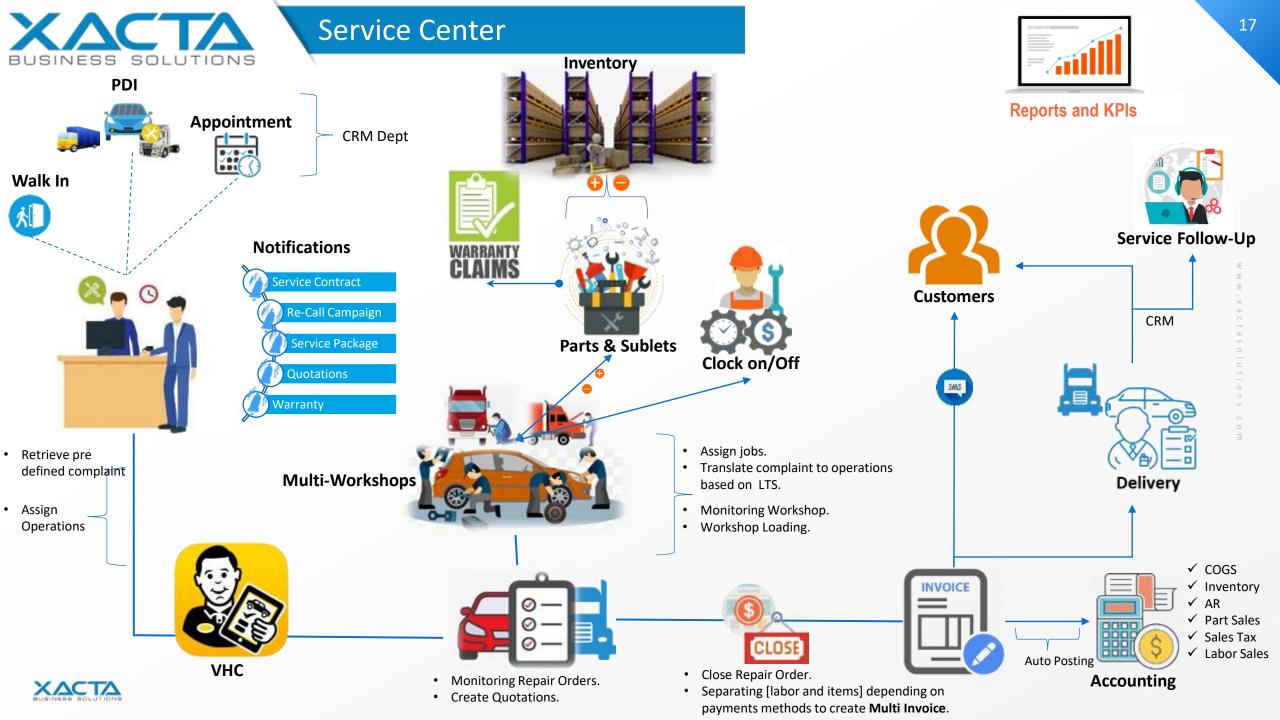


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Vehicle Location Tracking







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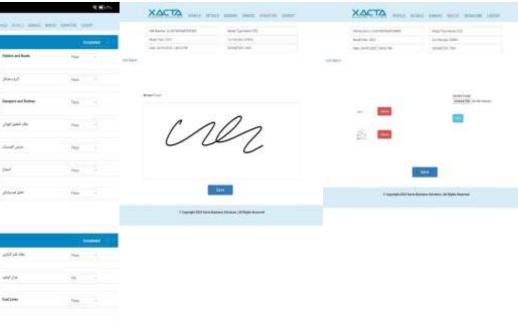
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**Vehicle Points Check** 

E-VHC

#### e-Signature

#### Picture/Video Capture



#### **Overall Score** 95-100% A+ 87-94.9% А B+ 72-79.9% В 55-64.9% D

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ENGINE COMPARTMENT		حجرة المحرك
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e-Report
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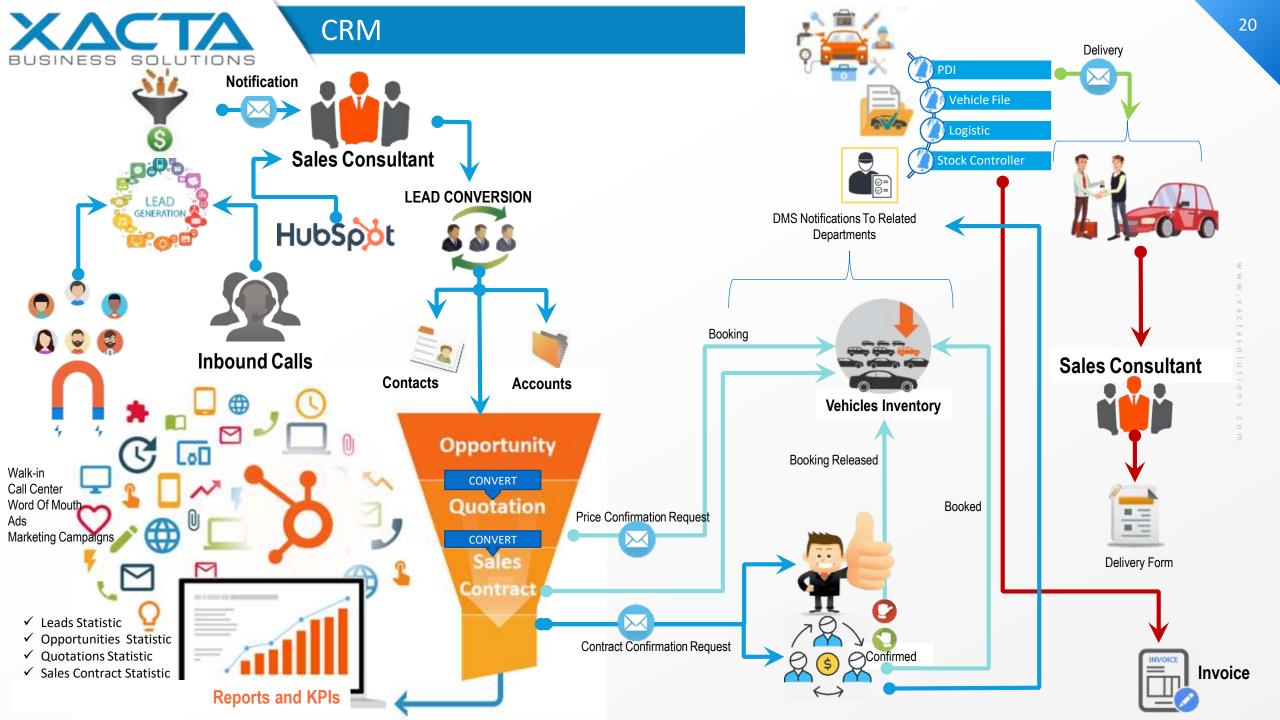
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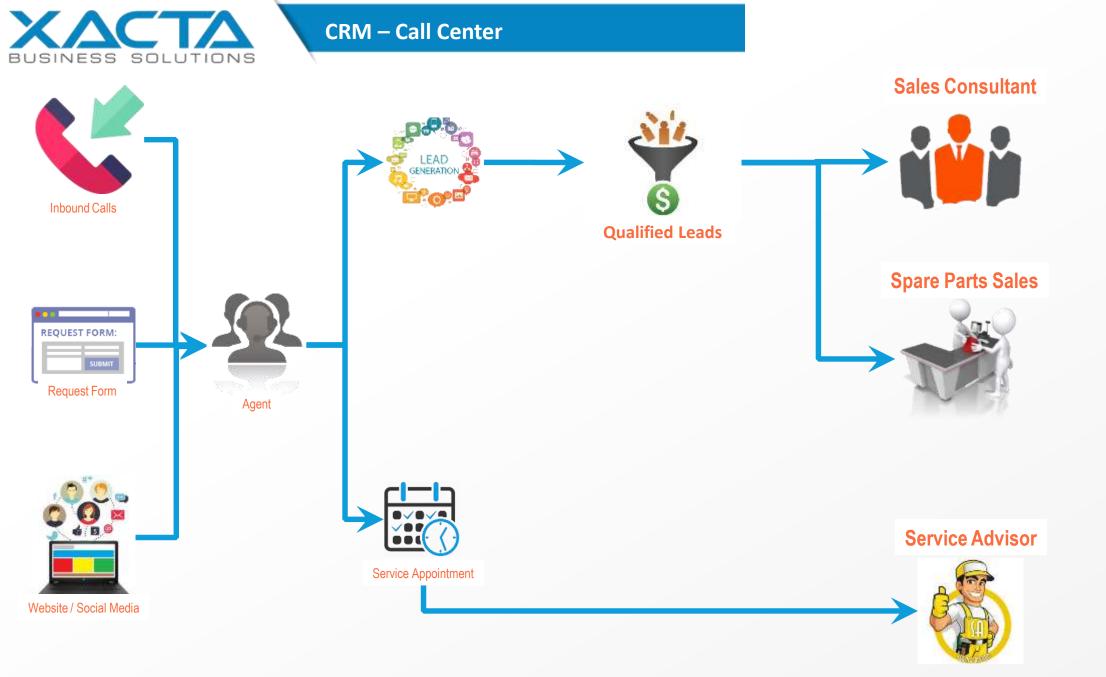
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#### Service Center-Workshop





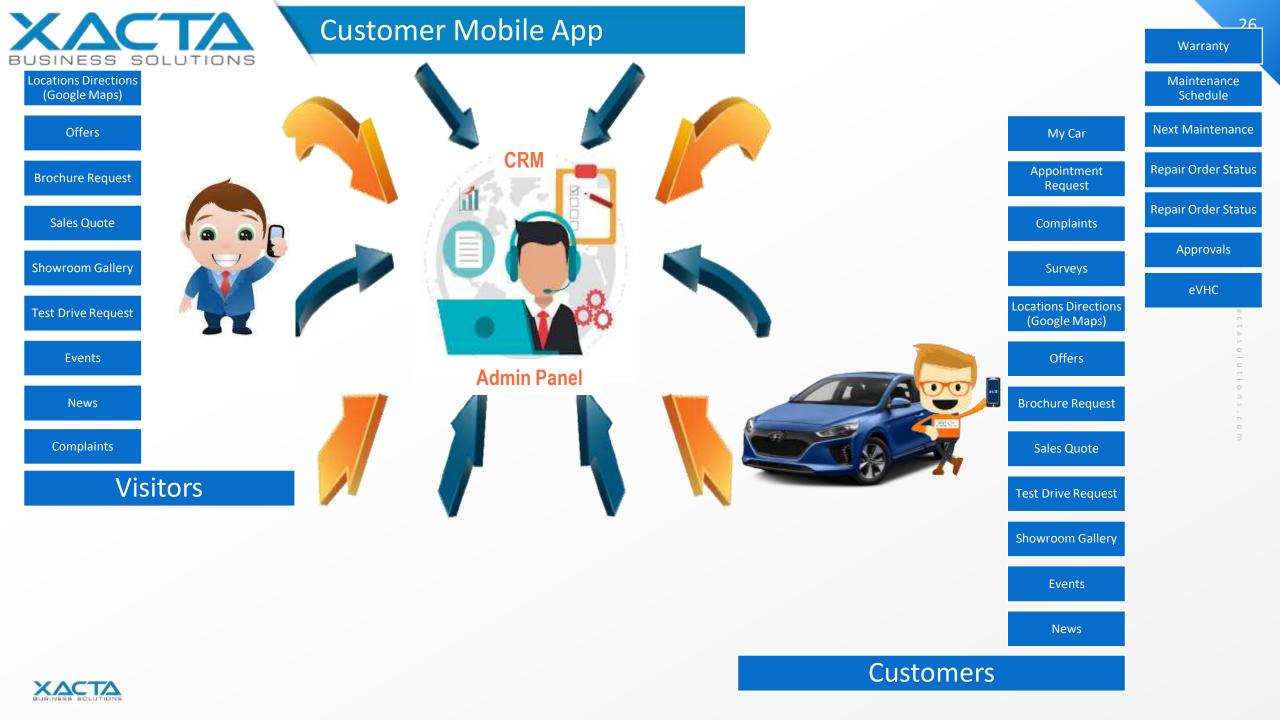


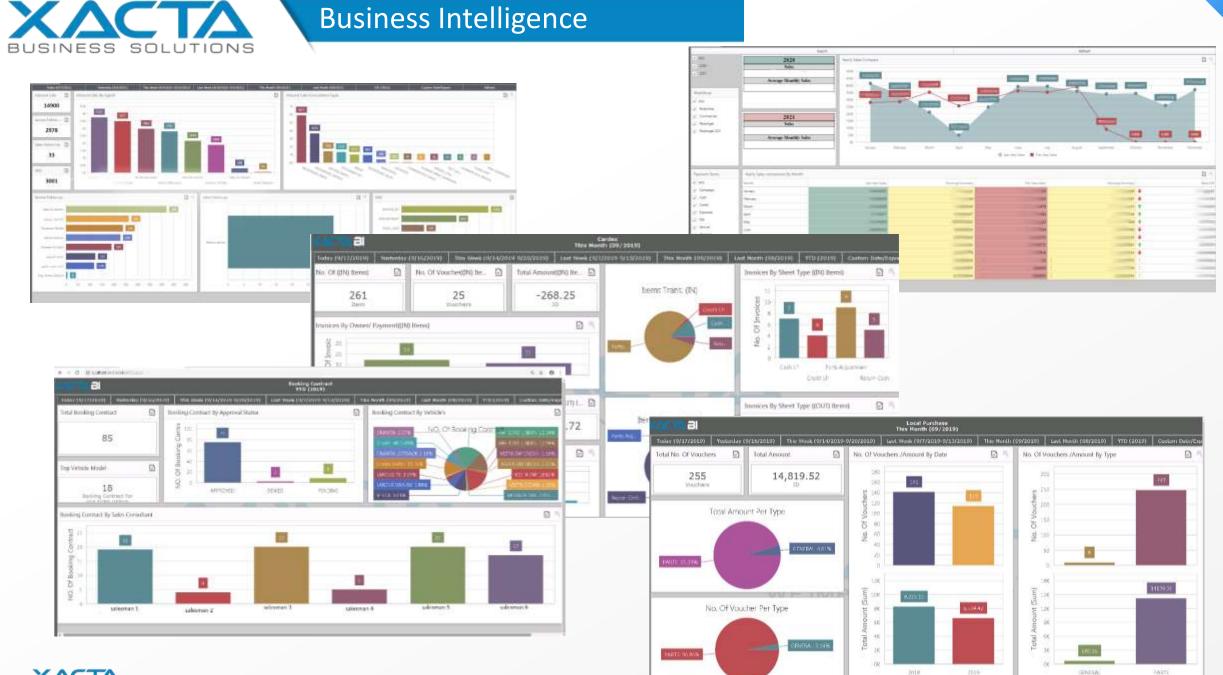
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### **Our Success Story**



LADA



MendMotors

WEMZER

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LEVANT

MACHINERIES

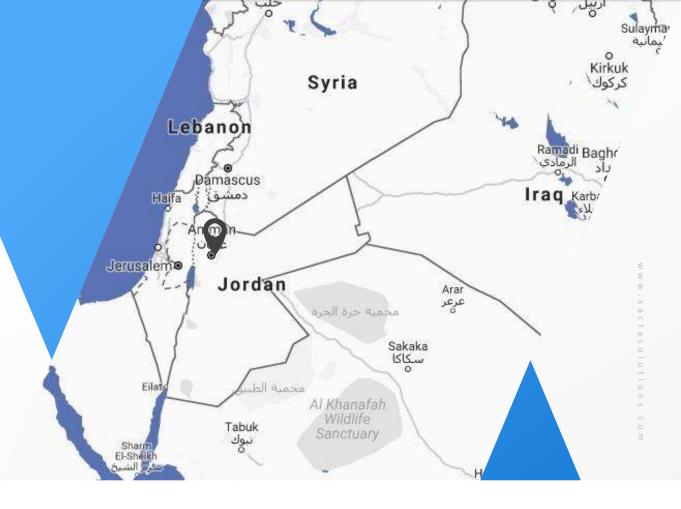


GRACE INVESTMENTS





### Find Our Company Address



#### **Head Office**



ΧΔϹΤΔ

#### **Xacta Business Solutions**



www.xactasolutions.com

#### Partner



#### Prime Business Solutions

Hawalli - Tunisia street - Alragam complex - 3rd floor - office no.6 +965 96694555

oww.pbs-kw.com

#### Partner



Jumshat

Hor Anz East, Dubai, UAE



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www.jumshat.net

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### Thanks For Your Attention in @xactasolutions @xactasolutions @xactasolutions